

# ***MDEStat Meeting***

## ***February 6, 2012***



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Robert M. Summers, Secretary

Sue Battle-McDonald, Stat Director

**Table 1: MBE/WBE and Small Business Reserve Participant, FY08-FY11**

	FY08	FY09	FY10	FY11
Percent of MBE/WBE participation in MDE procurement	25.78%	25.74%	25.57%	32.76%
Target for MBE/WBE participation in MDE procurement	25%	25%	25%	25%
Percent of Small Bus. participation in MDE procurement	4.28%	4.61%	10.13%	20.5%
Target for Small Bus. participation in MDE procurement	10%	10%	10%	10%

## **Table 2: Small Business Reserve, U00B0400046 Authorizations, June 8, 2010 to Present**

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	<b>Vendor</b>	<b>Dollar Amount</b>	<b>Remaining Dollars on Purchase Order</b>	<b>Dollars Spent on Purchase Order</b>
	CLM	\$72,384.00	\$29,348.00*	\$43,036.00
	CLM	\$46,400.00	\$18,078.60*	\$28,321.40
	Metzler Engineering	\$44,800.00	\$0.00	\$44,800
	Kogan, LLC	\$75,000.00	\$16,357.50	\$58,642.50
	Chesapeake Environmental Management	\$330,000.00	\$155,303.73	\$174,696.27
		\$568,584.00	\$303,066.91	\$265,517.09
	<i>SBR PO U00B0400046</i>	\$600,000		
	<i>Dollar Amount Used</i>	\$568,584		
	<i>Remaining on SBR PO</i>	\$31,416.00 - never encumbered	* \$47,426.60 will never be expended on CLM, and is also available for use by other vendors.	

**Table 3: Sole Source Procurements**  
**January 2011 to Present** (Continued on next slide)

Date Approved	Admin	Sole Source Vendor	Type of Contract (IT, Svc. Com.)	Dollar Value
1/9/2012	OIMT	Mojave	Svc.	\$10,000
12/8/2011	OIMT	Iron-Mountain Off Site Data	Svc.	\$24,149
11/6/2011	ARMA	Teledyne Advanced Instruments	Svc.	\$8,260
10/17/11	ARMA	Wilbur Technical Services	Svc.	\$23,582
9/14/2011	OS/ERD	IVCI	Svc.	\$84,516.64
9/9/2011	LMA	Shimadzu Scientific Instruments	Svc.	\$14,258.00
9/1/2011	OSA/OIMT	CGI TEMPO	SVC	\$125,000.00
8/25/2011	ARMA	Detect Inc.	Svc.	\$30,000.00
8/18/2011	WMA	Elimbs	Svc.	\$15,000.00
8/5/2011	OS/ERD	Safe Transportation Training Specialist	Com.	\$24,999.00
8/4/11	ARMA	Perkin-Elmer	Svc.	\$9,588.00
8/4/11	ARMA	Agilent Technologies	Svc.	\$23,999.64
8/4/2011	ARMA	Entech Instruments	Svc.	\$15,520.00
7/7/2011	WMA	Association of Board of Certification	Svc.	\$25,000.00
6/30/2011	ARMA	RTI	Svc & Com	\$18,874.00
6/30/2011	LMA	US Cellular	Svc.	\$11,141.26
6/28/2011	LMA	Aquafix	Svc.	\$10,000.00

**Table 3: Sole Source Procurements  
Through January 2011-Present**

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<b>Date Approved</b>	<b>Admin</b>	<b>Sole Source Vendor</b>	<b>Type of Contract (IT, Svc. Com.)</b>	<b>Dollar Value</b>
5/19/2011	ARMA	Nescaum	Svc.	\$89,700.00
5/5/2011	ARMA	Nescaum	Svc.	\$48,600.00
5/3/2011	ARMA	Howard University	Svc.	\$50,000.00
4/12/2011	ARMA	Dr. DAS Inc.	Svc.	\$29,535.00
4/20/2011	LMA	Thermo Electron North America	Svc.	\$7,287.00
4/4/2011	ARMA	AADCO Instruments	Svc.	\$9,821.50
3/21/2011	OS/Admin/ OIMT	Lockheed Martin Corporation – IQ Contract	Svc.	\$17,358.00
3/15/2011	OSA/OIMT	Mojave	Svc.	\$10,000.00
3/15/2011	SSA	Nikon Instruments	Com.	\$7,722.63
2/28/2011	SSA	Smith Root	Svc.	\$25,688.00

**Table 4: Mandatory Training: Targets and Progress as of 1/30/12**

Training Topic	Number Required to Have Training	Number of Employees Trained of Those Required to Have It	Current Target Completion Date
Accountability (to include Contract Management Overview)	TBD	N/A	N/A
ADA	230	201	3/8/12
Domestic Violence	869	776	5/31/12
Driver Improvement	Provided as Needed	806	N/A
EEO	230	199	3/8/12
Management Training- Skillsoft or BCCC	230	164	2/28/13
PEP – revised	230	225	3/13/12
Progressive Discipline	230	224	3/13/12
Recruitment and Hiring	230	227	3/13/12
Sick Leave	230	229	3/13/12
Substance Abuse	869	762	9/13/12
Travel (State Guidelines)	Provided as Needed	N/A	N/A

# **Table 5: MDE Energy Consumption, KW/hr Reductions Compared to 06/07 Baseline**

(continued on next slide)

Goals (reductions from the 06/07 baseline): 5% by CY09 10% by CY10 15% by CY15 Deltas shown are in comparison with 2006/7 baseline.							
	2006/7 Baseline	2009/10 Usage	Δ	2010/11 Usage	Δ	2011/12 Usage	Δ
September	447,300	397,600	-15%	373,800	-21%	382,900	-19
October	395,500	367,500	-11%	331,800	-20%	339,500	-18
November	317,800	280,000	-21%	292,600	-17%	280,700	-21
December	332,500	273,700	-13%	270,900	-14%		
January	349,300	280,700	-20%	280,000	-20%		
February	338,100	248,500	-27%	254,100	-25%		
March	339,500	267,400	-21%	250,600	-26%		
April	353,500	313,600	-11%	280,700	-21%		

## **Table 5: MDE Energy Consumption, KW/hr Reductions Compared to 06/07 Baseline**

Goals (reductions from the 06/07 baseline): 5% by CY09 10% by CY10 15% by CY15 Deltas shown are in comparison with 2006/7 baseline.							
	2006/7 Baseline	2009/10 Usage	Δ	2010/11 Usage	Δ	2011/12 Usage	Δ
May	381,000	336,700	-12%	319,200	-16%		
June	405,700	361,900	-11%	392,700	-3%		
July	451,500	399,000	-12%	394,800	-13%		
August	468,300	427,000	-9%	413,000	-12%		
12-month totals	4,580,000	3,953,600	-14%	3,854,200	-16%		